

Message Text

UNCLASSIFIED

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53

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 OES-05 NSF-02 ERDA-07 AID-05

INT-05 COME-00 /042 W
----- 113328

R 100858Z JUN 75

FM AMEMBASSY JIDDA
TO BRUCE MORRISON
HEAT TRANSFER DIVISION
WESTINGHOUSE ELECTRIC CORP
PHILADELPHIA, PENN
INFO SECSTATE WASHDC 1518
AMEMBASSY BEIRUT

UNCLAS JIDDA 4161

BEIRUT FOR WESTINGHOUSE REP, ROBERT HUGHES FROM DENNIS MURPHY

E.O.: 11652: N/A
TAGS: BEXP, SA
SUBJ: DESALINATION

1. AMBASSADOR AKINS CALLED ON PRINCE MOHAMMED ON JUNE 8 TO (AMONG OTHER THINGS) RE-INFORCE PRESENTATION YOU MADE TO AL-AKEEL. UNFORTUNATELY, MOHAMMED'S MIND SEEMED TO BE COMPLETELY CLOSED ON THE SUBJECT OF STEAM VS GAS TURBINES. HE SAID THAT THREE SEPARATE CONSULTANT STUDIES INDICATED PREFERABILITY OF STEAM TURBINES, AND WAS UNINTERESTED IN RE-OPENING COMPARATIVE ANALYSIS. ON BEING TOLD OF YOUR DESIRE TO SHOW HIM OKLAHOMA PLANT, HE SAID HE WOULD NOT BE INTERESTED UNLESS IT WERE STEAM TURBINE.

2. HE DID NOT GIVE ANY INDICATION THAT AL-AKEEL HAD YET BRIEFED HIM ON YOUR PRESENTATION. IF AL-AKEEL WAS IMPRESSED IT IS JUST BARELY POSSIBLE THAT, IN CONJUNCTION WITH STRONG CAMPAIGN EFFORTS WITH SANDERSON AND PORTER, IT MIGHT YET BE POSSIBLE TO TURN PRINCE MOHAMMED AROUND. HOWEVER, PROPECTS AT THE MOMENT APPEAR DIM.

AKINS
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Margaret P. Grafeld
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